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**Meeting: June 12, 2023**

**Category: PINCO**

**Subject: Approval(s) of PINCO 2023-2024 Request for Proposal(s)**

**Type: Action Item**

**Submitted by**: **Joseph Cook, PINCO President**

**Summary Statement:** With direction from PINCO’s Executive and Advisory Committee Members and following established procurement procedures, the Lead Agency annually conducts open solicitations for pricing and terms of USDA processed and commercially purchased food products.

Awarded products are to be ordered and warehoused by PINCO Staff and directly distributed to Member Districts through third-party logistics vendor.

PINCO’s Best Value Scoring matrix includes the following variables:

1. Price.
2. Quality of Material
3. Acceptability: Past performance & reliability; reasonable minimums & lead times for processing.
4. The necessity to award enough items to the vendor.

As part of the vetting process, PINCO Member Districts conducted objective taste testing to help determine quality and student likability.

The following vendors have been recommended for award in the 2023-2024 school year, effective July 1, 2023- June 30, 2024:

RFP #01/23-24: USDA Processed & Purchased Poultry Products-

Brookwood Farms $ 200,000.00

Tyson Foods $1,000,000.00

Asian Food Solutions (Schwan’s) $ 250,000.00

RFP #02/23-24: USDA Processed and Purchased Beef Products-

Don Lee Farms $ 850,000.00

RFP#05/23-24: Purchased Food Products Delivered Direct to PINCO-

Clearbrook Farms $ 500,000.00

Deeply Rooted Farms $ 50,000.00

\*Corresponding dollar amount(s) represent budgeted monies for payment through open SY 2023-2024 purchase order(s) and reimbursed by PINCO Member Districts per JPA language.

**Budget Implications;** The $3,150,000.00 identified are PINCO food expenditures that are paid for directly by Member Districts.

**Recommended Action:** It is recommended that the Board of Trustees authorize PINCO to enter into agreement(s) with the recommended vendors and to open purchase orders for payment accordingly for SY 2023-2024.